



*Fair Trade at Grassroots...*

# FAIR TRADE GROUP NEPAL



**ANNUAL REPORT**  
**2075/76 (2018/19)**

## Abbreviations

<b>AGM</b>	<b>Annual General Meeting</b>
<b>BDS</b>	<b>Business Development Service</b>
<b>BDO</b>	<b>Business Development Officer</b>
<b>CECI</b>	<b>Centre for International Studies and Cooperation</b>
<b>FHAN</b>	<b>Federation of Handicraft Associations of Nepal</b>
<b>FNCSI</b>	<b>Federation of Nepal Cottage and Small Industries</b>
<b>FTG Nepal</b>	<b>Fair Trade Group Nepal</b>
<b>FTGN- MOs</b>	<b>Fair Trade Group Nepal- Member Organizations</b>
<b>FTO</b>	<b>Fair Trade Organization</b>
<b>GIZ</b>	<b>Deutsche Gesellschaft für Internationale Zusammenarbeit</b>
<b>LCCI</b>	<b>Lalitpur Chamber of Commerce and Industry</b>
<b>SDG</b>	<b>Sustainable Development Goals</b>
<b>TEPC</b>	<b>Trade Export and Promotion Centre</b>
<b>WFTO</b>	<b>World Fair Trade Organization</b>

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## MESSAGE FROM CHAIR



The year 2075-76 was an eventful year marked with our continuous endeavor to improve the well being and quality of life of marginalized producers and artisans and promote Fair Trade (FT) Values.

In the year, FTG Nepal conducted orientation programs, exhibitions, campaigns, conference and more to promote and advocate at local & national level government to incorporate FT social values and benefits on their policy for Fair Trade at local and national level.

One of the prominent events that FTGN jointly organized with WFTO Asia was Asia Fair Trade Summit. The Summit was held under the theme "Fair Trade: A Path to Sustainable Development". There were over 100 participants from a total of 21 different countries across 5 regions (Africa, Asia, Europe, Latin America, North America and the Pacific Rim) representing the Fair Trade supply chain, from producers to wholesalers and resellers to be a part of global gathering.

The International Fair Trade Charter was shared to the stakeholder, producers through a workshop to launch the charter and celebrate the contribution of Fair Trade in attaining SDG 2030 goals and raise awareness among different actors (public, private, social sectors) of SDG 2030 on Fair Trade and SDG 2030 Goals.

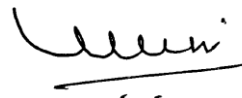
Throughout the year, various activities were organized to provide business opportunities for the members. This year marked the launching of Udhyaamshala, a One Stop Business Development Service Center promoted by FTGN that provides comprehensive services that will assist the establishment and growth of organizations and businesses of all sizes.

Fair Trade Group Nepal through partnership projects has been building capacity of its members, marginalized producers and

communities in creating sustainable enterprise, developing skills and creating economic opportunities. The partnership project with Oxfam- Sustainable Livelihoods Support for the Earthquake Affected Families in Nepal, phased out in June 2019. In the project span of The project was successful in reaching out to 5,000 beneficiaries directly and more than 20,000 indirectly thereby improving their livelihood and economic opportunities during the span of 3.5 years. FTG Nepal with support from Oxfam through its Enterprise Development Project has been supporting Pokhara Women's Skill Development Pvt. Ltd. to increase their production and revenue by capacitating existing and new vulnerable/marginalized women producers. We have started partnership project with IM Swedish Development Partner entitled "Enhancing Livelihood Resilience through Fair Trade".

FTG Nepal Board members and Secretariat team participated in various events, meetings this year that has strengthened the relationship with Government, Individuals, Member Organizations and Like-minded Organizations.

We thank all our member organizations, Government, individuals, partner organization, like-minded organizations and our dedicated secretariat staff for their support in delivering key results throughout the year. In the coming year, we look forward to demonstrating and encouraging fair trade practices among producer groups, enhancing solidarity among fair trading and likeminded organizations, partners and stakeholders at the national, regional and international level for further promotion of the Fair Trade Movement.



**CHITRA BAHADUR K.C.**

CHAIRPERSON

FAIR TRADE GROUP NEPAL

## OUR FOCUS

<b>Livelihood</b>	Benefitting marginalized producers and artisans from various livelihood supported initiatives
<b>Membership</b>	Growth in Membership has been focal area of Fair Trade Group Nepal
<b>Capacity Building</b>	Building the capacity in creating sustainable enterprise, developing skills and creating economic opportunities
<b>Advocacy</b>	Undertaking advocacy and lobbying activities to influence policy makers to adopt Fair Trade friendly policies into mainstream trade policy

# IMPACT OF OUR COMBINED EFFORTS

*Direct Employment to more than  
10,000 low-income producers*

*More than 45,000 individuals  
benefitting through Fair Trade  
activities*



*Exporting to more than 25 countries  
in North America, Europe, and Asia  
Pacific*

*Fair Trade handicraft exports  
accounts for 20% of Nepal's total  
handicraft export*

*Geographic coverage in more than  
30 districts*

## FAIR TRADE GROUP NEPAL- IN BRIEF



Fair Trade Group Nepal is a consortium of Fair Trading organizations in Nepal that seeks to promote the advancement of the socio-economic status of underprivileged producers across the country. Over the decade Fair Trade movement has been significantly growing in size and scope and has been able to garner great achievements. Presently Fair Trade has secured its roots in Nepal and is growing and gaining recognition. Thousands of producers have gained and broadened their market access; artisans have been successfully evolved as entrepreneurs.

### Our Vision

To improve the quality of life of low income groups of people through Fair Trade.

### Our Mission

To promote Fair Trade and provide support to its members and also to the likeminded organizations contributing towards sustainable livelihoods at the grass-root and local level through Fair Trade focused enterprises.

## SUSTAINABLE DEVELOPMENT GOALS (SDGs) AND FAIR TRADE GROUP NEPAL



Fair Trade (FT) has proved to be a sustainable business model that helps reduce poverty to millions of farmers and producers in least developed countries. Fair Trade contributes in sustainable development with better working conditions, providing inclusive business approaches securing the rights of the marginalized producers and farmers and contributing in reduction of environmental degradation by means of sustainable production and consumption practices. Overall vision of Fair Trade movement is to create a just and sustainable global trading systems that give opportunities for marginalized people, producers and farmers to access the market and be part of global trading system that contributes in improvement

of their livelihoods and develop their full human potentials.

In alignment with the objective of the organization and the 10 principles of Fair Trade, FTG Nepal has been contributing to sustainable development by offering better trading conditions from the grassroots level such as securing rights for marginalized producers and workers. The contributions made by the activities conducted by FTG Nepal has subsequently resulted in the upliftment of producers' economic and social status and also has contributed to the national economy.

Economic empowerment of people has been the core principle of Fair Trade and it has been adopting people centered business practices promoting

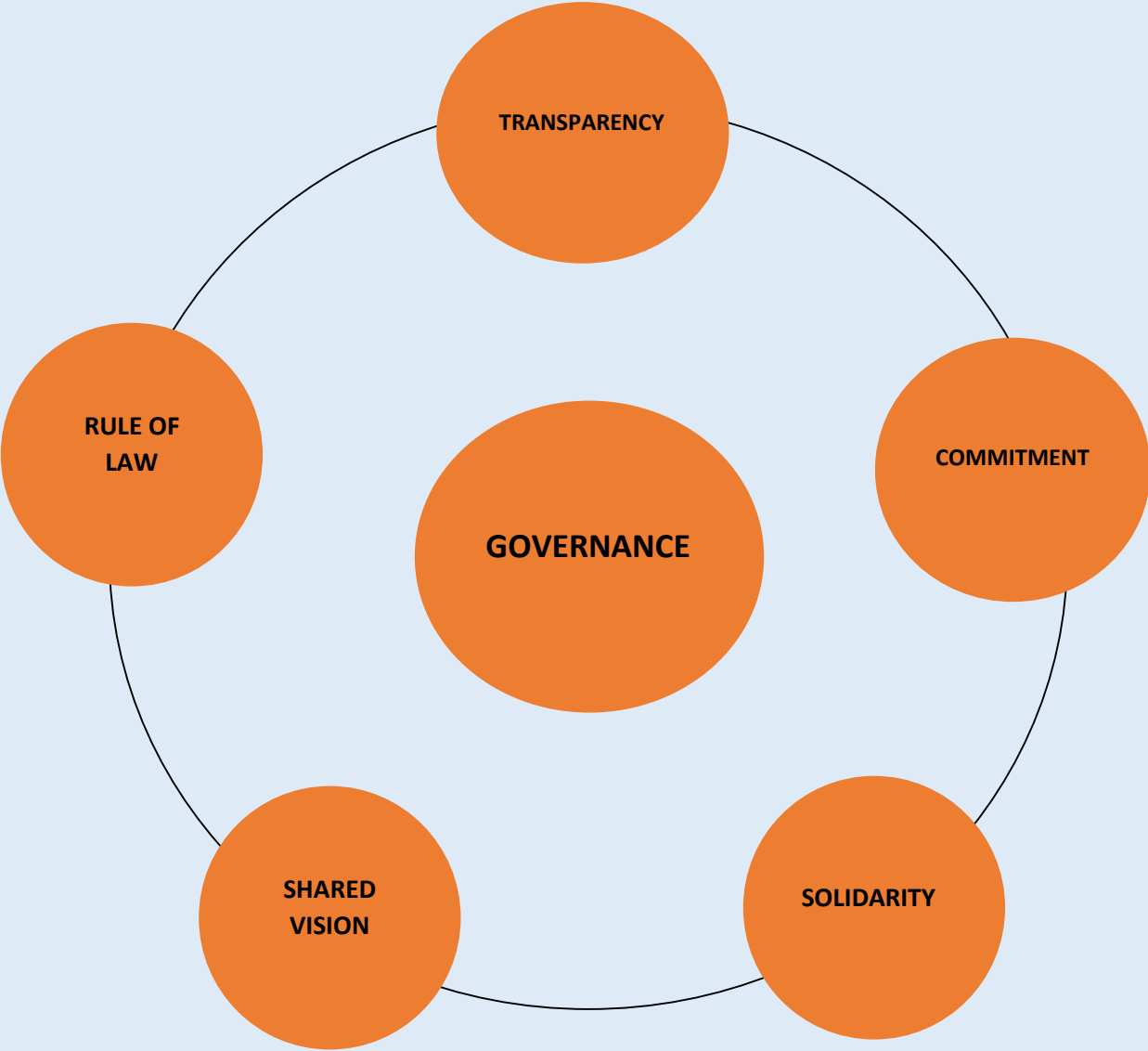


entrepreneurship, innovation and improvements. Fair Trade Group Nepal has been instrumental in creating rural enterprises with sustainable market access. Traditional skills and resources have been transformed into contemporary lifestyle products with successful intervention in product design, technology improvement and capacity building. FTG Nepal focuses on Handicraft/agro-food/Non-Timber Forest Product (NTFP) which plays a vital role to the underprivileged and marginalized workers providing them the workmanships, skills and helping the nation to reduce the unemployment rates.

FTG Nepal aims to expand its horizon through creating awareness on Fair Trade to customers, public, policy makers and different stakeholders. It will continue its effort through advocacy and lobbying to the government to formulate conducive trade and industrial policies that encourages sustainable business practices.

At the very heart of our activities, aligning with the objective of the organization and the 10 principles of Fair Trade, FTG Nepal has been contributing to sustainable development by offering better trading conditions from the grassroots level such as securing rights for marginalized producers and workers.

# GOVERNANCE AND ORGANIZATIONAL DEVELOPMENT



## Executive Committee Members

Name	Title
Mr. Chitra Bahadur KC	Chairperson
Mr. Chandra Prasad Kachhipati	Immediate Past Chairperson
Mr. Sunil Chitrakar	Vice Chairperson
Mr. Kamal Narayan Shrestha	Secretary
Mr. Satyendra Khadgi	Joint Secretary
Ms. Revita Shrestha	Treasurer
Mr. Ram Chandra Poudel	Member
Ms. Rekha Aryal	Member
Ms. Nabina Shakya	Member
Ms. Meera Bhattarai	Advisor
Ms. Padmasana Shakya	Advisor
Mr. Kiran Bahadur Khadgi	Advisor

## Secretariat Team

### CORE STAFF

1. Ms. Rakshya Shah, Executive Director (Until November, 2018)
2. Ms. Shradha Thapa, Director
3. Ms. Radhika Maskey Shrestha, Admin and Finance Manager
4. Mr. Ashim Shrestha, Business Development Officer
5. Ms. Shrizu Rajbhandari, Program Officer (Until December 2018)
6. Ms. Urusha Maharjan, Program Officer
7. Mr. Daiba Risal, Office Assistant

### OXFAM- Sustainable Livelihoods Support for Earthquake Affected Families in Nepal Project Staff

1. Mr. Sunil Acharya, Team Leader
2. Ms. Vandana Atal, Monitoring and Evaluation Coordinator (assigned as Interim Team Leader from December 2018)
3. Mr. Amir Maharjan, District Coordinator (Kathmandu)
4. Ramesh Sijapati, Business Development Officer
5. Mr. Gyanendra Pathak, District Coordinator (Nuwakot)
6. Mr. Nirmala Lama, Business Development Officer
7. Mr. Govinda Ghimire, Business Development Officer

8. Ms. Sabita Pradhan, Finance and admin Officer
9. Ms. Anjana Deula, Office assistant

*Note: The project successfully ended in June 2019*

### **OXFAM- Enterprises Development Project Staff**

1. Ms. Sumika Pokhrel, Business Development Officer (until April 2019)
2. Ms. Divya Dhakal, Business Development Officer

### **IM Swedish Development Partner- Enhancing Livelihood Resilience through Fair Trade Project Staff**

1. Ms. Chetana Gyawali, Project Manager

#### **• Recruitment**

- Ms. Rakshya Shah was appointed as the Executive Director from May 2018 and resigned from the position from November, 2018.
- Ms. Urusha Maharjan was appointed as Program Officer from August, 2018.
- Mr. Ashim Shrestha was appointed as the Business Development Services Manager from November 2018.
- Ms. Shradha Thapa was appointed as Director for Fair Trade Group Nepal Secretariat Office from December, 2018.
- Ms. Shrizu Rajbhandari resigned from the position of Program Officer from December 2018.
- Ms. Sumika Pokhrel resigned from the position of Business Development Officer (BDO) from April 2019.
- Ms. Divya Dhakal was appointed as Business Development Officer (BDO) from May 2019.

## Institutional Development

### Asia Fair Trade Summit 2018

Fair Trade Group Nepal (FTG Nepal) hosted Asia Fair Trade Summit 2018 commenced from 22nd to 25th November at Park Village Resort, Budhanilkantha in collaboration with WFTO - Asia. The Summit was held under the theme “Fair Trade: A Path to Sustainable Development”. There were over 100 participants from a total of 21 different countries across 5 regions (Africa, Asia, Europe, Latin America, North America and the Pacific Rim) representing the Fair

Trade supply chain, from producers to wholesalers and resellers to be a part of global gathering. The main objective of the Summit was to bring voices, learning and vision together to promote Fair Trade. The other specific objectives was to strengthen the regional networks to promote Fair Trade by encouraging dialogue, debate and disclosure on Fair Trade as a sustainable business model that contributes to Sustainable Development Goals 2030, to provide market access opportunity and develop future course of actions.

The four day event focused on the current theme/issues related to Fair Trade Principles. The program consisted of keynote and plenary sessions, concurrent papers, workshops and presentations. It provided a forum for market linkage through market place; exhibition and B2B meeting for better exposure for both buyers and sellers. As a part of the Summit, Gala Dinner was hosted and



heritage walk was organized to demonstrate glimpse of Nepal's culture and hospitality.

Mr. Sunil Chitrakar, Vice-Chairperson, FTG Nepal was the Convener for the Asia Fair Trade Summit 2018. The following committee were formed who diligently worked in coordination with WFTO-Asia to make the high level event a success:

S.No.	Sub-committee	Coordinator
1.	Ceremony Committee	Mr. Kiran Bahadur Khadgi
2.	Finance, Fund Raising and Procurement	Ms. Revita Shrestha
3.	Registration and Accommodation	Mr. Satyendra Khadgi
4.	Conference, Workshop and Logistics	Mr. Ram Chandra Poudel
5.	Marketplace and Exhibition	Mr. Kamal Narayan Shrestha
6.	Publication and Public Relations	Mr. Chandra Prasad Kachhipati
7.	Volunteer and Management	Mr. Jhaindra Ghimire

## 22<sup>nd</sup> Annual General Meeting

The 22nd Annual General Meeting (AGM) was held on 11th October, 2018 at Hotel Greenwich Village. Mr. Chitra Bahadur K.C., Chairperson welcomed all the members and shared the highlights of



FTGN's achievements acknowledging the activities undertaken for promotion of Fair Trade movement in Nepal, networking, partnership and overall business performance of the members

for the upliftment of socio-economic conditions of the producers and artisans.

The AGM endorsed the annual progress report of FTGN for the financial year 2074/75, presented by Mr. Kamal Narayan Shrestha, Secretary, FTGN. Ms. Revita Shrestha, Treasurer of FTGN presented the audited financial report for the year 2074/75, and also proposed the budget for the year 2075/76. The meeting ended with vote of thanks by Mr. Sunil Chitrakar, Vice-Chairperson.

## Business Development Service Center Interaction Program



In the process of formalizing the Business development services that FTG Nepal had been providing thereby establishing the Business Development Service (BDS) Center, an Interaction Program was held on 9th September 2018 at Ageno: The Hestia Restaurant, Dhobighat. The interaction program was held with the objective to better understand the Business Development Services needs in today's context, to discuss on the FTG Nepal BDS Center modality and sustainability aspect of such centers in changing context of Nepal. The agenda for the pro-gram was "Seek recommendation and ideas from stakeholders to formalize the Business Development Services Centre along with its sustainability aspect".

### Advanced Marketing Training

On January 22nd and 23rd 2019, FTG Nepal conducted an advanced marketing training specially targeting the marketing personnel of FTGN member organizations at Yalamaya Dhokaima Café, Patan Dhoka, Lalitpur. The objective of this training was to enhance the capacity of the marketing personnel of FTGN member organizations in



marketing concept, market linkage, developing marketing strategies and marketing action plan. This was done by identifying the challenges and problems faced by producers today, and continued by explaining how formulating an effective marketing strategy and action plan could help the participants deal with some of these challenges. At the end of the workshop, participants were guided to draft an action plan to formulate the best marketing strategies for their organization.

### Focus Group Discussion, Advocacy Issues Presentation and Finalization

On February 24th 2019, a Focus Group Discussion-was organized in order to present advocacy issues that have been researched and analyzed through individual meetings with Fair Trade members. The focus group discussion was facilitated by Mr. Binaya Maharjan where the identified issues were presented and finalized as most critical and frequently occurring issues. After this group discussion, an Advocacy Strategy Development Workshop was organized to further discuss these issues.

## Strategy Development Workshop



Strategy Development Workshop was organized by Fair Trade Group Nepal on March 17-18, 2019. The first day was mainly spent discussing the advocacy issues that were identified during the focus group discussion, advocacy issues presentations, and finalization that was conducted on February 24th 2019. During the program, the identified advocacy issues were discussed and nine major issues were derived to be most important issues faced by the member organizations.

## Market Trends in the European Market for Home Decoration and Home Textiles



Fair Trade Group Nepal (FTGN) organized a workshop on 'Market Trends in the European Market for Home Decoration and Home Textiles' on April 3rd 2019. The workshop was targeted

towards participants with some commercial experience in exports in Home Decoration and Home Textile, and also participants with the intention to enter the EU Market. The main focus of the work-shop was on European market trends. The participants of the workshop were mainly from organizations working in the manufacturing and exporting of home decorations and home textiles to European countries, or otherwise seeking to penetrate the European (EU) Market. The workshop was conducted at Association for Craft Producers (ACP), Ravi Bhawan Mode, Kathmandu by Mr. Kees Bronk, Centre for the Promotion of Imports from developing countries (CBI) Market Expert from Netherlands who has thirty years of experience in the European home decoration and home textile sector.

## Orientation on Social Security Fund

Orientation on Social Security Fund



(Samajik Surakshya Kosh) was organized by Fair Trade Group Nepal on 8th May 2019 at Manushi, Nakkhu. The orientation program was facilitated by Ms. Rama Bhattarai, Director, Social Security Fund. The program gave an insight and better understanding of the concept of Social Security which is relatively new in Nepal.



# FTG NEPAL MEMBER ORGANIZATIONS



*We take great pride in solidarity of Fair Trade Members in Nepal. Member Organizations are involved in uplifting producer's economic and social status. Most of our members work in handicraft, agro-food and non-timber forest sector.*

The growth in membership count has been the focal area of FTG Nepal. Continuous efforts have been made to encourage organizations to join the network that have been proactively practicing Fair Trade. Membership applicants are reviewed and revised with much deliberation in par with the application procedures and criteria. The secretariat staffs carries out membership monitoring every year.

Following the rigorous monitoring of the compliance mandated by FTG Nepal, one new member successfully joined our FT network in 2075/76 (2018/19). The new members are:

**Manaram Himalayan Handicrafts Pvt. Ltd.**



**Nepal International Collection Pvt. Ltd.**



### Award and Recognition

FTG Nepal along with its member organizations works to excellence while carrying out all its activities which is evident through recognition and awards received from their combined effort.



Ms. Meera Bhattarai, Founding Chair, Advisor, FTG Nepal received Life Time Achievement Award by Federation of Handicraft Association of Nepal (FHAN).



Ms. Padmasana Shakya, Past Chair, Advisor, FTG Nepal was awarded the Princess Helen Shah Inspirational Woman of the year Award 2019 by Zonta Club of Kathmandu.



FTG Nepal was awarded Best Commodity Association Award 2019 by Federation of Handicraft Associations of Nepal (FHAN).



Ms. Meera Bhattarai, Founding Chair, Advisor, FTG Nepal was honored by Nepal Women Chamber, Nepal Chamber of Commerce on the occasion of International Women’s Day in recognition of her exceptional contribution towards Women Empowerment and Export Promotion.

### Other Awards and Recognitions

- **National Productivity Award and Export Excellency Award**

Manushi was recognized with two awards; National Productivity Award and Export Excellency Award by Lalitpur Chamber of Commerce and Industry (LCCI). Also, Sana Hastakala was awarded third position for Export Excellency Award by LCCI.

- **Contribution in the Export of Nepali Handicraft**

FHAN recognized Association of Craft Producers, Get Paper Industry and

Hatale Udhyog for their significant contribution in the Export of Nepali Handicraft in the year 2074/75.

- **Appreciation**

Member Secretary and Director of KTS and Advisor, FTG Nepal, Mr. Kiran Bahadur Khadgi was appreciated by MESON (Menopause Society of Nepal) for his contribution to MESON.

- **Design Award Category**

Kumbeshwar Technical School (KTS) received third place in Design Award Category at the 16th Handicraft Trade Fair and 14th Craft Competition.

## LOBBY, ADVOCACY AND PROMOTION OF FAIR TRADE



*Fair Trade Group Nepal has been mobilizing members' strength for lobbying at local & national level government to incorporate FT social values and benefits on their policy.*

*Over the years, FTG Nepal has been conducting orientation programs, exhibitions, campaigns and more to promote and advocate for Fair Trade.*

*Various events, programs and activities have been conducted to support Fair Trade Movement in Nepal.*

## Lobby, Advocacy and Promotion Activities



### World Fair Trade Day 2019

World Fair Trade Day takes place on the second Saturday of May each year. This year, FTG Nepal organized a cultural rally in Pokhara in the early morning of May 11th 2019. WFT Day is an inclusive worldwide festival of events celebrating Fair Trade as a tangible contribution to the fight against poverty and exploitation, climate change and the economic crisis that has the greatest impact on the world's most vulnerable populations. It is key date for Fair Traders and supporters to celebrate small and marginalized



producers and advocate for the promotion of Fair Trade.

WFT Day 2019 was celebrated with the theme “Fair Trade Innovates”. The celebration proudly gave the message to the global consumers about the innovations from across the Fair Trade World. The ‘Fair Trade Innovates’ theme captured the pre-sent and future of Fair Trade. Various events were organized by member organizations as well as collectively in solidarity to create synergy and public attention.

### Fair Trade Talk Program in FM/ Television

On the occasion of Fair Trade Day Celebration, Fair Trade talk program was televised and broadcasted on 10 May, 2019. The program discusses around Fair Trade, its significance, challenges and its relevance in Nepalese context. FTGN Chairperson, Mr. Chitra Bahadur

K.C, Mr. Sarad Bikram Rana, Executive Director of Trade and Export Promotion Centre (TEPC), and Mr. Dharma Raj Shakya, Immediate Past President of Federation of Handicraft Associations of Nepal (FHAN) participated in the Television talk program. During the program Mr. Rana urged especially the handicraft sector to follow the principles of Fair trade. Television program was broadcasted by Sagarmatha Television in its regular program: Rupanantaran. [http://www.tepc.gov.np/news\\_events/full\\_story/fair-trade-for-trade-balance-in-nepal](http://www.tepc.gov.np/news_events/full_story/fair-trade-for-trade-balance-in-nepal).

Similarly, Chairperson, Mr. Chitra Bahadur K.C participated in the FM talk program. The FM talk program was broadcasted by Radio Sagarmatha. The formal program at Pokhara Sabha Griha was live broadcasted by Radio Janani, a local radio network based in Pokhara.

The event was also covered by various Online Media Portals prior and post the

event. Also, News Article was published in Pokhara local newspaper Samadhan and Message published in Annapurna Post. The program RUPANTARAN was also shared on the Webpage of Trade and Export Promotion Centre (TEPC).



FTG Nepal was featured in *Artha ko Artha* Program broadcasted in Nepal Television. The program interviewed FTG Nepal's Founder Chairperson Meera Bhattarai and Vice Chairperson Sunil Chitrakar where they shared on the significance of Fair Trade in Nepal's context.



### Fair Trade Charter Launch

The International Fair Trade Charter was shared to the public on 25<sup>th</sup> September, 2018 coinciding with the 3rd anniversary

of the UN Sustainable Development Goals 2030 (SDG goals 2030). Over 50 events took place all over the world by WFTO members to celebrate the launch. On this occasion, Fair Trade Group Nepal (FTG Nepal) organized Fair Trade Charter Launch event on 28<sup>th</sup> September 2018 at Hotel Radisson, Lazimpat where the new international reference point of Fair Trade, the international Fair Trade Charter was launched.

A workshop was organized to launch the charter and celebrate the contribution of

Fair Trade (FT) in attaining SDG 2030 goals and raise awareness among different actors (public, private, social sectors) of SDG 2030 on Fair Trade and SDG 2030 Goals. FTG Nepal pursued for a wide range of organizations (Government, NGOs, INGOs, social lending organizations, enterprises) within and beyond the Fair Trade movement to support the charter. Mr. Renaud Meyer, Country Director, United Nations Development Programme (UNDP) was the honorable Chief Guest and key note speaker.

### **International Women's Day (IWD 2019)**

IWD 2019 was celebrated with the Theme: More #WomenLeaders to #BalanceForBetter #TradeFairLiveFair. Activities like, Her story (featuring the stories of women engaged in fair trade), photo action, and LAUNCH OF REPORTS on Gender Equity and Women's rights in the work place and Business Models that empower Women published by WFTO Global were carried out. Association for Craft Producers (ACP), Manushi and Nepal International Collection Pvt. Ltd. (NIC) organized STUDENTS VISIT PROGRAM in their workshop, Mahaguthi organized Open House cum Fashion Show on the occasion. Likewise, Association for Craft Producers (ACP), Manushi, KTS, Sana Hastakala, New SADLE, Women's Skill Development Organization (WSDO), Wean Multi-purpose Cooperative, Amrita, OWF, Beautiful Coffee, Kevin Rohan Eco Memorial Foundation (KRMEF), Nepal International Collection Pvt. Ltd. (NIC) contributed in PHOTO



ACTION. Amrita Craft, Kumbeshwor Technical School (KTS), Manushi, New SADLE, Organic World and Fair Future (OWF) and Nepal International Collection Pvt. Ltd. (NIC) contributed in HER STORY by featuring the women leaders from their organizations.

### **Meeting with National Planning Commission (NPC)**

A formal meeting was carried out on 26th July, 2018 between Fair Trade Group Nepal and Honorable vice-chair, Mr. Pushpa Kandel of NPC. It was a lobbying



meeting where the office bearers discussed on Government endorsement of Fair Trade to integrate Fair Trade principles and policies in national policy in order to address the policy gaps in relation to government provisions on tax, subsidy, incentives etc. so as to contribute to the vulnerable marginalized producers and farmers. FTG Nepal also presented on how Fair Trade principles and policies has been contributing to meet the Sustainable Development Goals 2030 and the contribution towards the economic growth of Nepal. In a nutshell, a high level dialogue was carried out about the issues on how Fair Trade could be promoted by mainstreaming Fair Trade in national policies. Positive outcome is expected from the meeting.

### Meeting with Ministry of Industry

Meeting with Secretary of Industry Ms. Yam Kumari Khatiwada took place on 20th June in Singha Durbar. The meeting led by Mr. Chitra Bahadur K.C, Chairperson submitted the Memorandum and discussed on the need for conducive regulations for Fair Trade organizations in Nepal.

### Deputy Mayor visit to Member Retail Outlets



Ms. Gita Satyal, Deputy Mayor of the Lalitpur Metropolitan City visited four of Fair Trade Group Nepal Member Organizations on 15<sup>th</sup> March 2019.

The objective of the visit was to share her on how Fair Trade organizations are contributing for the upliftment of low income producers and discuss on the role of government in the mission. The Deputy Mayor visited Dhukuti, Mahaguthi, Sana Hastakala and The Market Outlet/ Saarc Chamber Craft Village located around Kupondole and Pulchowk area. FTG Board Members and Secretariat Staffs accompanied Deputy Mayor along the visit. She expressed interest to work along with Fair Trade Group Nepal member organizations in the future.

### Engagement in the development of Sales Centre by Department of Women

FTG Nepal was engaged as one of the few stakeholders for the development of Sales Centre (बिक्री केन्द्र) guideline. FTG Nepal participated in series of interaction and meetings and shared its experiences and inputs of the draft guideline.



### **Meeting with Trade and Export Promotion Centre to discuss on the concept of Export House**

TEPC has developed Export House Guideline 2076 Draft. In this connection, FTG Nepal was engaged to share its inputs on the concept of Export House.

### **Orientation on Fair Trade to Students**

Orientation to the BBA students at People's campus, Chetrapati was provided on 22nd February 2019. Information about Fair Trade movement in Nepal was disseminated through PowerPoint presentation, video on 'Women empowerment' by WFTO Asia, and Q&A.

## MARKET ACCESS



*Fair Trade Group Nepal has been mobilizing members' skilled and experienced human resource to improve market through collaborative effort.*

*Providing services to the members has been one of the core activities of FTG Nepal and has been making continuous efforts to promote their businesses. Throughout the year, various activities were organized to provide business opportunities for the members.*

## Fair Trade Christmas Bazaar



Fair Trade Group Nepal in collaboration with GIZ Nepal and support of the Embassy of Federal Republic of Germany organized its annual event Fair Trade Christmas Bazaar. This year the event took place on 1st December 2018 at International Sports Club. The Fair was inaugurated by His Excellency Mr. Roland Schaefer, German Ambassador amidst the big gathering.

There were over 1300 visitors who arrived for the Christmas Shopping and enjoying good food and company. There were 48 exhibitors from Fair Trade Group Nepal Member Organization and GIZ Partners with wide range of products. The visitors thoroughly enjoyed shopping array of products from handicraft, Christmas décor items, jewelry, home decoration, clothing to organic food products and non-timber forest products and also tasting Nepalese and Western food. Young and adults alike enjoyed wheel spinning game by German Embassy where Christmas sweets and presents were given.

## 16<sup>th</sup> Handicraft Trade Fair

Fair Trade Group Nepal being an active member of Federation of Handicraft Association of Nepal (FHAN) participated in 16th Handicraft Trade Fair which was held at Bhrikuti Mandap, Kathmandu from November 14-18, 2018. The products from member organizations were exhibited under the banner of Fair Trade pavilion with the theme of 'Cute and Ugly' and 'Wabi Sabi'. The solidarity and strength of FTG Nepal is depicted from their involvement. The purpose of participation was to give voice to and advocate on Fair Trade and extend its longstanding relationship with FHAN.

## Participation at Ambiente 2019



Seven Member Organizations introduced their products to Ambiente 2019 Trade Show held in Frankfurt, Germany from 8-12<sup>th</sup> February, 2019. They showcased wide range of product lines, from home to personal accessories under the theme Wabi sabi, cute and ugly and gifting.

The participating organizations were:

- Association of Craft Producers
- Kumbeshwar Technical School
- Mahaguthi Craft with Conscience

- Manushi
- Sana Hastakala
- Women's Skill Development Organization
- New SADLE

### Lalit International Trade Fair 2019

Fair Trade Group Nepal participated at Lalit Inter-national Trade Fair (LITF) 2019 organized by Lalitpur Chamber of Commerce and Industry (LCCI) from 10th to 14th April, 2019 held at Madan Smarak, Pulchowk, Lalitpur.

Mr. Chiribabu Maharjan, Mayor, Lalitpur Metropolitan City visited Fair Trade Group Nepal's Pavilion at Lalit

International Trade Fair and learned about Udhyaamshala- One stop business



development service center initiated by FTG Nepal and also observed various products supported by FTG Nepal under the Project "Sustainable Livelihoods Support for Earthquake affected Families in Nepal" supported by Oxfam in Nepal.

### China International Import Expo



China International Import Expo (CIIE) 2018 was organized by Ministry of Commerce of the People's Republic of China, CIIE 2018 - China International Import Expo was taken place at National Exhibition and Convention Center (Shanghai) (NECC) from 5-10 November

2018. The main objective of the visit was to explore Chinese market and to start our export to China along with promoting our relationship and understand their business and acquaintance with the market.



Nine Fair Trade Organizations jointly participated in the fair, they include:

1. Association for Craft Producers (ACP)
2. Kumbeshwar Technical School (KTS)
3. Mahaguthi
4. Manushi
5. Sana Hastakala
6. WEAN Multipurpose Cooperative
7. Tibetan Handicraft and Paper Pvt. Ltd.
8. Kevin Rohan Eco Memorial Foundation (KRMEF)

## 9. United Felt Industries Pvt. Ltd.



Fair Trade Group Nepal was provided the opportunity to participate at the 1<sup>st</sup> CIIE through Trade and Export Promotion Center (TEPC). It gave Fair Trade Organizations an opportunity to explore trading relationship with China.

## VISITORS AND VOLUNTEERING SERVICES



*In the year, FTG Nepal and the member organization had visitors to learn on the various activities and access their benefit on the producers. Volunteering services in partnership with supporting development organizations were provided to the member organizations based on need assessment.*

## Visitors

- In order to promote Responsible Fair Trade Tourism, an Italian organization, Viaggie Miraggi, member of CTM has been collaborating with FTGN to organize tours in Nepal for their clients. Under this collaboration, Mr. Giulio Giacca visited FTG Nepal and its member organizations in the month of March and interacted with grassroots producers as a part of Fair Trade Tourism Program.
- Ms. Sayanti Byanerjee, Project Coordinator, Sasha Association for Craft Producers and Ms. Roshni Mukherjee, Program Coordinator, Sarba Shanti Aayog visited Nepal on an Exchange program from 8-12th October, 2018. During the visit member organizations Mahaguthi and its production unit, Sana Hastakala and its ceramic producers and Manushi was visited.



- Mr. Thomas Ericsson along with Fair Trade Students from Sweden visited Fair Trade Group Nepal and six member organizations and two retail outlets in order for the students to gain as broad understanding of Fair

Trade movement in Nepal from 27<sup>th</sup> January to 1<sup>st</sup> February, 2018.



- Weicun Shen, Student from Tokushima University, Japan visited FTG Nepal to discuss on ideas for market linkage for tea producers from Bhujung, Lamjung.

FTG Nepal with continued partnership with CECI Uniterria has been providing volunteers and interns as per the need accessed from member organization. Members' capacity has been strengthened through volunteering services.

- Ms. Hifsa Wasim, Marketing Promotion Advisor was assigned for eight months in FTG Nepal member organization- Organic World and Fair Future. During the period, she developed and created tools for communication and assisted to manage sustainable value chains at domestic and export levels using appropriate marketing skills and also assisted to review and promote the organization and its products with the use of the various marketing techniques.

- Mr. Daniel Germain, Handicraft Production Designer, volunteered at FTG Nepal Member Organization Manushi for a duration of a year. During the period, he supported to create marketing plan, branding strategies and linkages with local fair traders and similar organizations to establish a strong market for fair trade products.
- Ms. Pascale Laforge, Marketing Intern was assigned for three months at FTG Nepal. She has developed marketing tools and strategies to

promote fair trade through various digital platforms.





## PARTNERSHIP PROJECTS



*Fair Trade Group Nepal through partnership projects has been building capacity of its members, marginalized producers and communities in creating sustainable enterprise, developing skills and creating economic opportunities.*



### **OXFAM- Sustainable Livelihoods Support for Earthquake Affected Families in Nepal**

Fair Trade Group Nepal implementing “Sustainable Livelihoods Support for the Earthquake Affected Families in Nepal” project with the financial and technical support from Oxfam Australia, Oxfam Intermon and Oxfam Solidarite in partnership with Oxfam in Nepal since January 2016. The project activities were conducted in five earthquake-affected districts namely Sindhupalchowk, Nuwakot, Bhaktapur, Lalitpur and Kathmandu. The Project phased out in June 2019.

#### **Major Interventions**

- Skill development training
- Equipment and tools support
- Entrepreneurship development, Access to market (local and FTGN-MOs)
- Finance to the producers
- Enhance business capacity of the FTGN-MOs
- Provide business development services (BDS)
- Establishment of Fair Trade Outlet (FTO)
- Promotion of Fair Trade principles and practices.

### Activities carried out under the project:

- **Equipment Support**

1169 existing producers (1127 women) have received different product-based skill development trainings through 69 events on different products such as felt, weaving, tailoring, leather, hand knitting, lokta paper, lapsi.

Training	Number of Trainings
Knitting Training (Basic & advanced knitting, beads knitting)-	39
Tailoring Training	13
Felt Training	7
Lapsi processing & Product Making Training	2
Lokta Paper Making Training	4
Weaving training	5

The Sustainable Project phased out in June 2019. In the project span of 3.5 years, impactful activities were carried out benefitting more than 5,000 beneficiaries directly and more than 20,000 indirectly.

The overview of the various activities carried out during the project period:

S.No.	Activity	Beneficiaries	Outcomes
1	Group formation and strengthening	3223 producers (2794 women)	28 groups
2	Skill Based Training	1169 producers (1127 women)	69 events
3	Equipment and tools support	2780 producers (2369 women)	Tools and equipment support for producers of ceramic, felt, ginger, knitting, lapsi, leather, lokta, tailoring and weaving

<b>4</b>	Formation/strengthening of producers' group, cooperative	1785 new producers (80% women)	60 groups formed Skill development, equipment and tools support, book keeping training, logistics support and entrepreneurship development training
<b>5</b>	Orientation to the groups on Entrepreneurship development	488 producers (417 women)	21 SIYB trainings
<b>6</b>	Support tools and material for processing (New Producers)	1027 producers (775 women)	products such as lapsi, ginger, lokta, ceramics, leather, tailoring, weaving, wood carving and knitting
<b>7</b>	Product Base skill training	1048 new producers (928 women)	product-based skill trainings on different products such as lapsi, ginger, leather, lokta, tailoring, knitting, weaving, felt and wood carving
<b>8</b>	Linkages with BFIs and Producers	216 producers (198 women)	7 interaction programs
<b>9</b>	Exposure visit for knowledge sharing	31 producers	11 exposure visits

Other activities include Fair Trade principles and practices promoted in private and public sectors, market linkages, Emergency preparedness and Response Planning for FTGN-MOs, development of business plan of producer groups, organized and participated at Trade Fairs, Business to Business (B2B) meeting organized and participated at, Gender Sensitization to Producers and Care work Analysis with producers, establishment of business development service centre and launching of *Udhyamshala*, establishment of FT Outlet and develop linkage with of Fair Trade Outlet to the Product, enhancement of advocacy skills of FTGN member organization and producer's group.

Organic Market Fest was organized by SAARC Chamber Craft Village and Supported by Fair Trade Group Nepal and Oxfam Nepal on 7<sup>th</sup> October 2018 at SAARC Chamber Craft Village.

Several Stalls selling Organic Vegetables, Organic Fruits, legumes, bakery, Dairy Products and Newari Cuisine were placed at the Market fest.

Some of the major achievements of the project are highlighted below:

- 5008 producers/ entrepreneurs including 4229 women are benefitted.
- 2,026 producers/ entrepreneurs including 1,878 women received product-based skill training.
- 3,807 producers/ entrepreneurs including 3,144 women received entrepreneurship and business management trainings.
- 4,618 producers/ entrepreneurs including 3,909 women linked with Fair Trade Member Organizations and buyers.
- 6 events of Trade Fair participated and organized.
- 1 Event Asia Fair Trade Summit organized.
- 3 World Fair Trade Day celebrated.
- 5 Events of advocacy related activities conducted to promote Fair Trade Principles and Practices.
- 6 Contingency Plans developed of FTGN and Member Organizations as a part of Capacity building.
- A Business Development Center has been established.
- One market outlet was promoted for market promotion of products.
- FTG Nepal website rebuilding

## OXFAM Nepal- Enterprise Development Project

### TRAININGS:

- *Basic weaving trainings to 166 producers doll making training to 10 producers;*
- *Basic sewing training to 10 producers;*
- *Braid making training to 10 producers;*
- *Product Design and Product Line Development Training to 4 producers;*
- *Refresher Training to 72 producers;*
- *Sensitization workshop on unpaid care work, child protection, safeguarding and child protection to 102 producers.*

### EQUIPMENT SUPPORT:

- *104 Wooden weaving equipment;*
- *10 warping equipment;*
- *8 wooden bench;*

FTG Nepal with support from Oxfam through its Enterprise Development Project is supporting Pokhara Women's Skill Development Pvt. Ltd. to increase their production and revenue by capacitating existing and new vulnerable/marginalized women producers. The project aims to improve their business to create mass impact to improve the living condition of vulnerable women that will be engaged with them through this project.

The project supported by providing trainings, tools and equipment to the producers. As a result of these trainings, producers were able to generate income during and immediately after the training period. The sensitization workshop enabled them to begin calculate the amount of work that goes unpaid and unrecognized in the household economy. It also allowed them to share this realization within their family, community, and to seek recognition for the unpaid work and conducive environment to engage themselves in income generating activities.

Rigorous efforts were made towards achieving the sales target of 5 crore at PWSD. The project tapped all the opportunities around in this front and connected PWSD's craft with actors from international, national and local market. As a result international market base soared from 29 to 45 and domestic from 11 to 17 by this period. Website was updated and brochures were printed to help market the products of PWSD. The sales of PWSD reached to around 4 crore 22 lakhs rupees against the target of 5 crores. PWSD's Product catalogue has been developed which is available in print as well as in <http://online.anyflip.com/rrur/olpv/mobile/index.html>

## IM Swedish Development Partner- Enhancing Livelihood Resilience through Fair Trade



Fair Trade group Nepal is implementing “Enhancing Livelihood Resilience through Fair Trade” project from March 2019 in the partnership with IM Swedish Development Partner. The overall goal of this 5 year project is to contribute to poverty reduction through Fair Trade approaches. The project will be implemented in Dang (Gadhawa and Rapti Rural Municipality), Kapilvastu (Vijayanagar Rural Municipality); Gorkha (Ajirkot Rural Municipality) in coordination with project partners- Jagaran Media Centre, Juri Nepal, MADE Nepal (in Gorkha and Nawalpur), IRDC (in Kapilvastu), and SWAN (in Dang).

The project kicked off with rounds of consultation on field with the producers, local government bodies and other stakeholders to analyze and select products in Kapilvastu, Nawalpur and Dang districts in coordination with local

partner organizations of the project in Gorkha. Some of the products identified are Dhaka, Turmeric, Ginger, Basketry



etc.

Media advocacy was widely carried out in coordination with Jagaran Media center, national partner of the project to celebrate the World Fair Trade Day 2019 Chairperson Chitra Bahadur K.C’s interview was aired by Radio Sagarmatha

<https://www.facebook.com/radiosagarmatha.nefej/videos/423501765099764/> on 11th May. Likewise, Online Dabali <https://bit.ly/2JcV4ag> , Nepalkhabar <https://bit.ly/2WCRzgm> , Newsabhiyan <https://bit.ly/2LypWUw> , Tibrakhabar <https://bit.ly/2LNKqsH> , Jagaran Media Centre <https://bit.ly/2LArjSv> , Seto Pati <https://setopati.net/social/146280> and

The Rising Post <http://therisingnepal.org.np/news/31021> covered the news around Fair Trade and the WFT Day. Also, News Article was published in Pokhara’s local newspaper Samadhan and Message published in Annapurna Post.

## Launch OF Udhyamshala, one stop Business Development Service Centre of FTG Nepal



FTG Nepal had been implementing "Sustainable Livelihood Support for Earthquake affected Families in Nepal" project being funded by Oxfam since 2016 and phased out in June 2019. During the project period, the project supported various earthquake affected producers groups and member organizations with skill development trainings, tools and equipment and various business development services whether it be product

designing, market linkage, financial linkage or SIYB workshop. With these activities being carried out, the need for continuing these activities and services along with other business development services was identified for the project benefitted producers and other MSMEs. With this intention, after much brainstorming, planning and service package development Udhyamshala ~ One Stop Business Development Service Center was formally launched on 8th May, 2019 at the Summit Hotel, Kupondole.

The program was chaired by Mr. Chitra Bahadur K.C., Chairperson, FTG Nepal and Ms. Gita Satyal, Deputy Mayor, Lalitpur Metropolitan City was the Chief Guest for the ceremony. Ms. Sharada Rijal, President, Federation of Women Entrepreneurs' Association of Nepal and Mr. Prachanda Shakya, Senior Vice- President, Federation of Handicraft's Association of Nepal were the special guests at the program. Besides them, there were guests from various Government Organizations, partner organizations, NGOs/INGOs like Oxfam, IM Swedish Development Partner, CECI, etc. Among the guests were also member organizations of FTG Nepal, member organizations of Federation of Handicraft Associations of Nepal (FHAN), member organizations of Federation of Woman Entrepreneurs' Association of Nepal (FWEAN) member organizations of Lalitpur Chamber of Commerce and Indus-try (LCCI) project beneficiaries, media representatives and various consultants and intellectuals.



## **PARTICIPATION**

*FTG Nepal Board members and Secretariat team participated in various events this year for strengthening relationship with Government, Individuals, Member Organizations and Like-minded Organizations.*

## Participation

### Norec Exchange Program- Partner Training



Norec partner training was organized from 18<sup>th</sup>-22<sup>nd</sup> June, 2019 at Hotel Shambala, Kathmandu. Mr. Satyendra Khadgi, Joint Secretary and Ms. Urusha Maharjan, Program Officer attended the training. The training was facilitated by Ms. Patience Malunga and Ms. Marit Bakken. The training helped better understand the Norec partnership model and covered project related issues such as project management- result management, transparent financial management and accountability, budgeting and reporting routines. Also, during the training important subjects related to leadership, mentoring and transfer of knowledge, intercultural communications and topics connected to the Global Goals were discussed; also, partners presented on how their Project will help in the attainment of the Sustainable Development Goals (SDGs). Also, former FK/ Norec participants were invited to share on their experience- the challenges, the learnings and what they have been doing now and subsequently to address queries of the partners. The

participation in this training gave an opportunity to meet the partner organization and discuss on important issues, to discuss dilemmas and challenges and the way forward. The training with its participatory approach was able to bring together partners organizations working in varied sectors, it was an opportunity not only to meet the exchange partners but also other Norec partnership organizations. The networks established during the training will also help about in future sharing of experiences.

### FHAN Annual General Meeting

Mr. Chitra Bahadur K.C., Chairperson attended the Federation of Handicraft Association of Nepal Annual General Meeting.

### Planning Workshop

A half day planning workshop was organized by CECI Unitera in Hotel Summit on 27<sup>th</sup> June 2019 to discuss about the plans Unitera partners intend to carry in the last year of Unitera 3 Project. The program took. The program was attended by Ms. Urusha Maharjan, Program Officer.

### Export Procedure and Market Analysis Training

Representatives of four member organizations - Kumbeshwar Technical School, Sana Hastakala, Folk Nepal and Organic World and Fair Future participated in Export Procedure and Market Analysis Training organized by Trade and Export Promotion Centre

(TEPC) from 26th-29th June in Mount Princess Hotel, Dhulikhel.

### **National Conference on the Private Sector Partnership for Gender Equality: Issues and Opportunities in Nepal**

Ms. Shradha Thapa, Director participated at the Conference which was co-organized by Women Act, Federation of Nepalese Chambers of Commerce and Industry (FNCCI) and Nepal Bankers' Association (NBA) on 11<sup>th</sup> December 2018. The Conference focused on various thematic areas, drew the perspective as well as national and international experiences via experts.

### **Secretariat Strengthening**

#### **Sarba Shanti Ayog and Fair Trade Group Nepal Exchange Program**

Under the Sarba Shanti Ayog and Fair Trade Group Nepal Exchange Program, Ms. Radhika Maskey, Finance and Admin Manager and Ms. Urusha Maharjan, Program Officer visited Kolkata in December 2018. During the visit five Fair Trade Organizations- Sasha Association for Craft Producers and Sasha Shop, Equitable Marketing Association (EMA), Shanti Handicraft, Silence and Asha Niketan, based in Kolkata were visited. The purpose of the visit was for the overall strengthening of Secretariat Staff, learn on best practices in Producer capacity building, promotion of Fair Trade in the two countries and enhance networking between Fair Trade partners in the two countries.

#### **Taxation Workshop**

Ms. Radhika Maskey, Finance and Admin Manager participated in the taxation workshop. The workshop updated taxation system.

#### **Workshop with Journalists on Role of Media for the Protection & Promotion of Economic, Social and Cultural Rights (ESCR)**

Ms. Shradha Thapa, Director participated at workshop with Journalists on Role of Media for the Protection & Promotion of Economic, Social and Cultural Rights (ESCR) on 29<sup>th</sup> March 2019 at Union House, Anamnagar where knowledge of international human rights laws and mechanisms with focus on ESCR was imparted and role of media to protect and promote ESCR was discussed. The program was jointly organized by Jagaran Media Centre and JuRI Nepal and supported by IM Swedish Development Partner.

#### **Finance Workshop**

Ms. Radhika Maskey, Finance and Admin Manager and Ms. Chetana Gyawali, Project Manager participated at IM Partner Finance Workshop organized by IM Swedish Development Partner for its partners from 22<sup>nd</sup> to 24<sup>th</sup> May 2019 at Dhulikhel Lodge Resort to enhance knowledge of partner Finance staff and Program Coordinator on financial management/procurement of IM funded agreement/contracts, impart skill on properly preparing Monthly Financial Reporting, update the Finance staff on tax, labor act, audit issues and other relevant topics and give a platform for learning and sharing of skill and knowledge with each other.

### **Orientation on Workplace Safety, Civil and Criminal code from Gender Perspective**

Ms. Shradha Thapa, Director and Ms. Urusha Maharjan, Program Officer attended the half day orientation on workplace safety, civil and criminal code from gender perspective organized by IM Swedish Development Partner at their office on 22<sup>nd</sup> March 2019.

### **Financial Management and Compliance Workshop**

Ms. Radhika Maskey participated at the workshop organized by OXFAM Nepal from 19<sup>th</sup> to 21<sup>st</sup> December 2018 at Hotel View Bhrikuti. The workshop was on Financial Management, Procurement process, HR, safe guarding, Taxation, Anti-Fraud and corruption.

# FINANCIAL SUMMARY

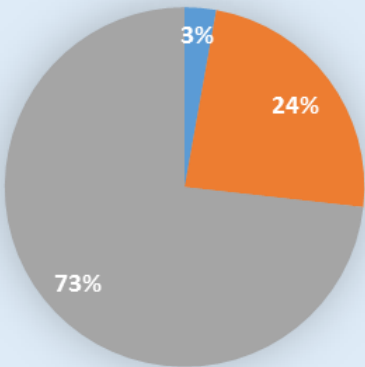
In the Fiscal Year of 2075/76, a total annual income of Rs 36,076,892.26 and total expenses of Rs 36,058,507.84 was accounted. Similarly, the net current assets of FTGN at the end of FY 2075/76 were Rs 4,163,039.09 and net worth of FTGN was Rs 11,422,332.75 at the end of the FY 2075/76.

A total annual income from own source Rs 1,020,172.46 and other sources of Rs 8,641,447.63 for the FY 2075/76. Donor grants and contributions of Rs 26,415,272.17 added up to the stated income amount.

There was total expenses of Rs 36,058,507.84 in the FY 2075/76. The expenses were made under the headings of; General and Administrative Expenses of Rs 1,878,500.47 and own Programme costs, Donor funded projects expenses and Capital costs of Rs 33,422,948.34. Total previous year expenses/ adjustments made was Rs 757,059.03.

## Income for the FY 2075-76

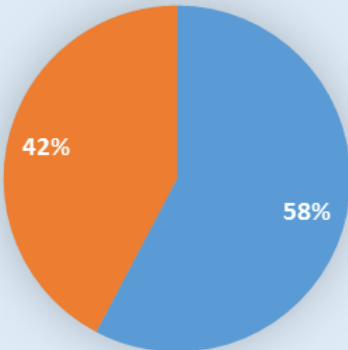
Total Income= Rs. 36,076,892.26



■ Total own Sources ■ Total Other Sources ■ Total Grants

## Expenditure for the FY 2075-76

Total Expenditure= Rs. 36,058,507.84



■ Expenditure ■ Total of Funded Programs

## ACKNOWLEDGEMENT

The solidarity among the members remains the greatest strength and a thing to be proud of. This solidarity is what has made the network stronger and progressive. FTG Nepal expresses its sincere gratitude to the many individuals, member organizations, partner organizations, and the concerned offices of the Government of Nepal that have generously supported throughout the year. The Executive Committee members who have significantly contributed in materializing the projects, guidance and encouragement throughout the year. All that we have been able to achieve is evident to the support of each and every individual we work with.

The Ministry of Commerce, Government of Nepal, FHAN, Ministry of Industry, Trade and Export Promotion Centre, United Nations Development Fund, GIZ, IM Swedish Development Partner, Oxfam Nepal, CECI Uniterra, and other institutions have worked with us in different programmes and projects. We express our sincere gratitude to them all.

Moreover, our gratefulness also extends to our Secretariat team who have efficiently and professionally made it possible to carry out the programmes in most efficient and effective manner.



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Fair Trade Group Nepal

Jhamsikhel, Lalitpur, Nepal

GPO Box: 13620, Kathmandu

Telephone No.: 00977 1 5549848/5542608

## Member Organizations

1. Association for Craft producers (ACP)
2. Janakpur Women's Development Centre (JWDC)
3. Kumbeshwor Technical School (KTS)
4. Mahaguthi Craft with Conscience
5. Manushif
6. Sana Hastakala
7. Women's Skill Development Organization (WSDO)
8. New SADLE
9. Nepal Leprosy Trust (NLT)
10. CHILDREN - Nepal
11. Get Paper Industries (GPI)
12. Folk Nepal
13. Hatale Udhyog Pvt. Ltd.
14. WEAN Multi Purpose Cooperative Ltd.
15. Organic World and Fair Future Pvt. Ltd.
16. Sujha Traders and Exports
17. Yak and Yeti Enterprises Pvt Ltd
18. Tibetan Handicraft and Paper Pvt Ltd
19. Beautiful Coffee Nepal
20. SAARC Chamber Craft Village
21. Kevin Rohan Memorial Eco Foundation
22. Coffee Cooperative Union Lalitpur
23. Amrita Crafts (P) Ltd.
24. United Nepal Felt Industries Pvt. Ltd



25. Manaram Himalayan Handicraft Pvt. Ltd.

26. Nepal International Collection Pvt. Ltd.



*Fair Trade at Grassroots...*

[www.fairtradegrouppnepal.org](http://www.fairtradegrouppnepal.org)



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[ftgnepal@info.com.np](mailto:ftgnepal@info.com.np)